

Post initiation
Questionnaire for Exporters

Section 1: General Information:

- i. Complete details about identity:
 - a. Name of the enterprise
 - b. Address
 - c. Telephone No./fax No.
 - d. Contact person, address and telephone no
- ii. Distribution and marketing channel

Section 2: Details of Exported Product

- a. Name of the product exported by you.
- b. Description of the product including various grades, sizes, models or type etc.
- c. Quality and characteristics of the product.
- d. Raw materials and components and other inputs used for the production.
- e. Details of industrial users/consumers of imported product.

Section 3: Capacity, Production, Volume and price of Imports

(Preferably financial year April-March)

- a. Capacity
 - Last year Current Year
- b. Production
 - Last Year Current Year Next Year
- c. Cost of Production during the above periods.
- d. Selling price per unit in domestic market during the above periods.
- e. Export/selling price per unit in India during the above periods.
- f. Whether you have any agent or office in India, I yes their names and address, Tel no, Fax No.
- g. Quantity exported to India during the last three years and current year (April-March).
- h. Your commitment to supply the product in different markets including India.